## **DEVELOPMENT COORDINATOR - FUNDRAISING**

(FULL-TIME)

Right to Life of Michigan (RLM) is seeking a prolife individual who will contribute to the success of our mission and serve as Development Coordinator.

## **Responsibilities:**

- 1. Assist in promoting fund-raising programs and materials for Right to Life of Michigan.
- 2. Maintain a major gift program of:
  - a. Personal calls/visits
  - b. Presentations
  - c. Correspondence
  - d. Thank-you calls/notes
- 3. Further the financial and organizational goals of Right to Life of Michigan.
- 4. Cultivate and solicit individual, corporate, community and foundation donor relationships.
- 5. Provide affiliates with Development support for special events.
- 6. Conduct Development training programs as needed.
- 7. Perform other reasonably related business duties as assigned by immediate supervisor and other management as required.

## Qualifications:

- 1. Ability to travel and willingness to work both day and evening hours and limited weekends. Must have a valid driver's license and transportation.
- 2. Ability to plan and organize work in a time-efficient manner, self-starter who tends to details, fund-raising tactics and strategies, excellent oral and written communication skills.
- 3. Essential personality traits which are essential for this position include: the ability to quickly establish a rapport with people, honesty, sincerity, patience, a positive attitude, and a sense of humor.
- 4. Bachelor's degree preferred.
- 5. Experience in fundraising and/or sales.

## **PLEASE NOTE:**

This is a full-time position with medical, dental, vision, 401-K. Candidates must send cover letter with resume (PDF documents) to be eligible for hire. Please send to Office Manager at <u>careers@rtl.org</u> or mail to: Office Manager, Right to Life of Michigan, PO Box 901, Grand Rapids, MI 49519 – 0901.

